



KEMENTERIAN
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INDONESIA

Pre-Bid Meeting Procurement of Infant Incubator

RFB No: ID-PMU SOPHI-560108-GO-RFB

Biro Pengadaan Barang dan Jasa
Jakarta, October 8, 2026



Objective of Infant Incubator Pre-Bid meeting

- **Provide an overview of critical areas for attention** regarding Infant Incubator Request for Bids (RFB) document and bidding process.
- **Provide clarifications** to questions raised by interested parties related to the Infant Incubator bid – to also be publicly published as per standard practice on IHSS website.
- **Solicit feedback** from interested parties on bidding document. For clarification to bidding document (including technical specification), please submit request directly to correspondence email specified in the bidding document.

Bidding Document



Bidding documents can be downloaded from
<https://ihss.kemkes.go.id>

Quantity and Cost Estimated

No	Lot	Quantity (Units)	Cost Estimated (\$)
1	Lot 1: Infant Incubator Regional Jawa	2,029	\$19,563,864
2	Lot 2: Infant Incubator Sumatera & Kalimantan	2,594	\$25,011,662
3	Lot 3: Infant Incubator Sulawesi & Timur	2,386	\$23,006,101

Contents of the Bidding Document

Procurement of Infant Incubator

PART 1 – Bidding Procedures

- Section I Instructions to Bidders
- Section II Bid Data Sheet (BDS)
- Section III Evaluation and Qualification Criteria
- Section IV Bidding Forms
- Section V Eligible Countries
- Section VI Fraud and Corruption

Part 2 – Supply Requirements

- Section VII Schedule of Requirements

Part 3 – Contract

- Section VIII General Conditions of Contract
- Section IX Special Conditions of Contract
- Section X Contract Form

Section I : Instruction to Bidders (ITB)

Eligible Bidders (ITB 4):

- 4.1 **A Bidder may be a firm** that is a private entity, a state-owned enterprise or institution (subject to ITB 4.6), **or any combination of such entities in the form of a joint venture (JV)** under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent
- 4.2. **A Bidder shall not have a conflict of interest.** Any Bidder found to have a conflict of interest shall be disqualified
- 4.3 A firm can participate in **only 1 Bid**, whether as a Bidder, JV member, or subcontractor. If a firm participates in more than 1 Bid → all related Bids will be disqualified. *Exception: A firm that is not a Bidder/JV member may be a subcontractor in multiple Bids.*

Eligible Goods and Related Services (ITB 5):

5.2. For purposes of this ITB, the term of:

- **“Goods”** → includes **commodities, raw material, machinery, equipment, and industrial plants;**
- **“Related Services”** → includes services such as **insurance, installation, training, and initial maintenance**

5.3. The term **“origin”** means the country where **the Goods have been mined, grown, cultivated, produced, manufactured or processed;** or, through manufacture, processing, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its components.

Section I : Instruction to Bidders (ITB)

Clarification of the Bidding Documents (ITB 7.1)

A Bidder **requiring any clarification** of the bidding document and technical specification that are restrictive shall contact the Purchaser in writing received **before October 20, 2026 (11:59 PM Western Indonesia Time)**, with no other email address should be copied.

Email to: pc2_sophi@kemkes.go.id

(Please indicate the name of package in the subject of email)

Any request for clarification received after the deadline and addressed to any other email address than the email specified above will not be considered.

Amendment of Bidding Documents (ITB 8)

The Purchaser may amend the bidding document by issuing addenda, which shall be part of the bidding document and shall be communicated in writing to all bidders as well as publish it in MoH's website.

Such amendments will be based on feedback and consequent market analysis, hence early feedback is encouraged

Section I : Instruction to Bidders (ITB)

Documents comprising Bid (ITB 11)

The Technical Part shall not include any financial information related to the Bid price. Where material financial information related to the Bid price is contained in the Technical Part the Bid shall be declared non -responsive.

Bid Prices (ITB 14)

- **Lot/contracts** and items **must be listed and priced** separately in the Price Schedules
- **The price to be quoted in the Letter of Bid - Financial Part**, in accordance with ITB 14.3 shall be **the total price of the Bid**, excluding any discounts offered
- **Prices quoted** by the Bidder shall be **fixed** during the Bidder's performance of the Contract

Currencies of Bid and Payment (ITB 15)

15.1. **The currency(ies)** of the Bid and the currency(ies) of payments **shall be the same**

15.2. The Bidder **may express the Bid price in any currency** but shall use **no more than three** foreign currencies **in addition to the currency of the Purchaser's Country (Rupiah)**

Bid Security (ITB 19)

ITB 19.1 **A Bid-Securing Declaration shall be required.** the form included in Section IV, Bidding Forms

Section I : Instruction to Bidders (ITB)

Deadline for Submission of Bids (ITB 22)

Date: **November 5, 2026**

Time: **09:00 AM**

(Western Indonesia Time)

Bid Opening – Technical Part (ITB 25.1)

Date: **November 5, 2026**

Time: **09:30 AM**

(Western Indonesia Time)

Sealing and Marking of Bids (ITB 21)

- The Bidder shall deliver the Bid in two separate, sealed **envelopes (the Technical Part and the Financial Part)**.
- These two envelopes **shall be enclosed in a sealed outer** envelope marked **“ORIGINAL BID”**.
- The Bidder shall submit one (1) copies of the Bid **in the same envelope as the original (technical or financial part)**
- Copies of the Technical Part shall be placed in a separate sealed envelope marked **“COPIES: TECHNICAL PART”**. Copies of the Financial Part shall be placed in a **separate sealed envelope marked “COPIES: FINANCIAL PART”**. The Bidder shall place both of these envelopes in a separate, sealed outer envelope marked **“BID COPIES”**.
- The bidder is also requested **to submit soft file** (pdf format and **excel** for **technical and financial** part of bids, read only, on USB) of Technical and Financial Part of Bids separately along with original of Bid in the same respective envelope. **(Please ensure the soft file is unprotected and readable format)**

Section I : Instruction to Bidders (ITB)

Late Bids (ITB 23)

The Purchaser shall not consider any Bid that arrives after the deadline for submission of Bids, in accordance with ITB 22. Any Bid received by the Purchaser after the deadline for submission of Bids shall be declared late, rejected, and returned unopened to the Bidder.

Withdrawal, Substitution, and Modification of Bids (ITB 24)

- A Bidder may withdraw, substitute, or modify its Bid after it has been submitted **by sending a written notice, duly signed by an authorized representative**.
- The **corresponding substitution** or modification of the Bid must accompany the respective written notice.
- received by the Purchaser **prior to the deadline** prescribed for submission of Bids, in accordance with ITB 22.

Public Opening of Technical Parts of Bids (ITB 25)

The Letter of Bid - Technical Part and sealed envelope marked "Financial Part" shall be initialed by a minimum of **three (3) representatives** of the Purchaser conducting Technical Part opening.

Section III : Evaluation & Qualification Criteria

Financial Capability (ITB 32.1, a):

The Bidder shall meet the minimum **Average Annual Turnover for the last three years**.

No	LOT	Minimum AATO
		(in USD \$)
1	Lot 1: Infant Incubator Regional Jawa	9,781,932
2	Lot 2: Infant Incubator Sumatera & Kalimantan	12,505,831
3	Lot 3: Infant Incubator Sulawesi & Timur	11,503,051

The Bidder shall submit **audited financial statements** for the last three (3) years (2023, 2024, and 2025) prior to bid submission deadline. In case the audited financial statement of 2025, as required by the law of the Bidder's country, is not available by the time of bid submission, unaudited financial statements or other financial statements may be submitted. In such case, Purchaser may also ask for submission of audited financial statement of 2022 to verify the Bidder's financial stability and to substantiate its determination on the current soundness of the Bidder's financial position.

In case of Joint Venture: Lead Partner must meet minimum forty percent (40%) of the total AATO requirement while each partner must meet minimum twenty percent (20%)

Section III : Evaluation & Qualification Criteria

Qualification Criteria (ITB 32.1, b) Specific Experience

The Bidders shall have past contract experience to supply and install similar equipment of:

No	Lot	Minimum Cumulative Unit Annually
		in any of year(January-December) within the last seven (7) years
1	Lot 1: Infant Incubator Regional Jawa	609 Units
2	Lot 2: Infant Incubator Sumatera & Kalimantan	778 Units
3	Lot 3: Infant Incubator Sulawesi & Timur	716 Units

Bidder shall furnish detailed information regarding contracts completed:

1. The purchaser's name and address, country
2. Name and object of the contract
3. Scope of services
4. Date of contract completion
5. Equipment supplied
6. Contract amount
7. Contract role (prime supplier, subcontractor, partner in Joint Venture)
8. Percent of the contract value undertaken by subcontract.

Bidder shall provide copies of relevant pages of signed contracts and corresponding completion certificates.

If any such contract includes a confidentiality/non-disclosure clause and the Bidder does not agree to provide a copy (to be confirmed by a formal letter), such **bidder must provide other documents acceptable for the Purchaser** (such as copy of purchase order/delivery order).

Section III : Evaluation & Qualification Criteria

Qualification Criteria (ITB 32.1, c, d, and e)

Documentary Evidence: Technical specification catalog of product (brochures)

Manufacturing Experience and Technical Capacity: For the items under the Contract that the **bidder is a manufacturer**, the Bidder shall furnish documentary evidence to demonstrate that:

- it has **manufactured Infant Incubator for at least four (4) years (2022-2025)**, prior to the bid submission deadline; and
- its annual **production capacity of Infant Incubator for each of the last four (4) years (2022-2025)** prior to the bid submission deadline, is **at least 50% the quantities** specified under this package.

Manufacturer's authorization: A Bidder who does not manufacture an item/s where a manufacturer authorization is required, the Bidder shall provide evidence of being duly authorized by a manufacturer (Manufacturer's Authorization Form, Section IV, Bidding Forms), **meeting the criteria mentioned above**, to supply the Goods;

Note : Ensure the form follows the MAF format as provided in Section IV – Bidding Forms

Section III: Evaluation & Qualification Criteria

Qualification Criteria (ITB 16.3 and 32.4)

- 16.3 → Submit documentary evidence demonstrating compliance with the technical specifications, including detailed technical/performance descriptions and any applicable deviations or exceptions.
- 32.4 → - Only substantially responsive bids from eligible and qualified bidders proceed to detailed technical evaluation.
 - Evaluation covers the adequacy of the Technical Part and the technical factors/sub-factors and scores specified in the BDS.

Section III : Evaluation & Qualification Criteria

Duration of User Training Session (Time)	
Operator Manual (Instruction For Use) and Service Manual	
Warranty Duration	
Extention of Warranty Duration	
Installation Base (Specific to this model)	Please provide installation base (facility name and location), year of installation

SAMPLE

- A **weighting system** is used to evaluate technical (30%) and financial (70%) parts of the bid by lot
- **Mandatory and rated criteria** apply for the technical bid:
 - **Green** cells representing **mandatory requirements**: not meeting one or more of these means the bid fails
 - **Orange** cells representing **rated criteria**: meeting these counts towards the technical evaluation score
 - **White** cells representing **'for information'** criteria: bidder to provide relevant information

All evidences documents should be dated prior to the bid submission deadline

Section IV : Bidding Forms

The bidder is also requested **to submit soft file** (pdf format and **excel** for **technical and financial** part of bids, read only, on USB) of Technical and Financial Part of Bids separately along with original of Bid in the same respective envelope

Envelope 1 (TECHNICAL PART OF THE BID)

- Letter of Bid – Technical Part
- Technical Part
- Technical Bid Checklist
- Manufacturer's Authorization
- Bidder Information Form
- Bidder's JV Members Information Form
- Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Performance Declaration
- Form of Bid-Securing Declaration

Envelope 2 (FINANCIAL PART OF THE BID)

- Letter of Bid - Financial Part
- Price Schedule Form: Goods Manufactured Outside the Purchaser's Country, to be Imported
- Price Schedule Form: Goods Manufactured Outside the Purchaser's Country, already imported
- Price Schedule Form: Goods Manufactured in the Purchaser's Country
- Price and Completion Schedule - Related Services
- Proposed Accessories and Price (5 or 7 years)
- Proposed Maintenance Service Contract during Post - Warranty (Year 6 to 10)

Section IV : Bidding Forms

Technical Bid Checklist

Technical
Requirement

Technical Requirement:
Refer to the technical document Infant Incubator for :
Procurement of Infant Incubator : **7.009 units**

Bidder's technical bid/ compliance:
Technical specifications and requirements

Bidder's cross references to supporting information in the Technical Bid:

1. Documents – compliance evidence for technical specifications and requirements (indexed and labelled)
2. License for Special equipment design, manufacture and installation, where applicable
3. Proposed accessories without specifying price (5 years binding)
4. Proposed comprehensive maintenance without specifying price (Year 6 – 10, if no extended warranty is offered) or)Year 8-10, if extended warranty is offered), as applicable
5. Notifications of hazards, alerts and recalls

Price Schedule: Goods Manufactured Outside the Purchaser's Country, already imported

Section IV – Bidding Forms, page 79.

This Form shall be filled in according to ITB 14.2 and to ITB 14.8 (b)

Price Schedule: Goods Manufactured Outside the Purchaser's Country, already imported*

(Group C Bids, Goods already imported) Currencies in accordance with ITB 15													Data [Insert date:] RFB No. [Insert RFB No.] Alternative No. [Insert Alternative No.] Page No. [Insert Page No.] Contract Page No. [Insert Page No.]												
1	2	3	4	5		6		7		8		9	10	11	12										
Line Item No.	Description of Goods	Country of Origin	Delivery Date or Approximate Date	Quantity and name of the physical unit		Unit Price DDP net of custom duties and import taxes, in accordance with ITB 14.2 (a) (ii)		Custom Duties and Import Taxes paid per unit in accordance with ITB 14.8 (iii), (iv) and (v) separately		Unit price DDP including Custom Duties and Import Taxes paid, in accordance with ITB 14.8 (iii) (vii) (Total Price)		Price per line item net of Custom Duties and Import Taxes paid, in accordance with ITB 14.8 (iii) (vii) (Total Price)		Inland transportation, insurance, and other services required in the Purchaser's Country to convey the goods to their final destination, as specified in BDS in accordance with ITB 14.8 (iv) (viii)		Sole and other taxes paid or payable per unit if Contract is awarded in accordance with ITB 14.8 (iv) (ix)				Total Price per line item [Unit Price (DDP) + (viii) + (ix)]					
[Number of Months. This column will be completed by the bidder. See sub-clause 1.1]	[Insert name of Goods]	[Insert country of origin of the Goods]	[Insert quoted Delivery Date]	[Insert number of units to be supplied]	[Insert name of the physical unit]	[Insert currency code]	[Insert unit price DDP net of custom duties and import taxes]	[Insert currency code]	[Insert custom duties and import taxes per unit]	[Insert currency code]	[Insert unit price DDP including Custom Duties and Import Taxes paid]	[Insert currency code]	[Insert price per line item net of custom duties and import taxes. This column will be completed by the bidder. See sub-clause 1.1]	[Insert price per unit including inland transportation, insurance and other services required in the Purchaser's Country]	[Insert currency code]	[Insert sole and other taxes paid or payable per unit if Contract is awarded]	[Insert currency code]	[Insert price per line item including inland transportation, insurance, and other services required in the Purchaser's Country (Total Price)]	[Insert currency code]	[Insert price per line item including Custom Duties and Import Taxes paid (Total Price)]	[Insert currency code]	[Insert price per line item including Custom Duties and Import Taxes paid (Total Price)]	[Insert currency code]	[Insert price per line item including Custom Duties and Import Taxes paid (Total Price)]	[Insert price per line item including Custom Duties and Import Taxes paid (Total Price)]
1																									
2																									
3																									
4																									
5																									
6																									
7																									
8																									
9																									
10																									

Currency (ies) used
Bids submitted indicate all currencies used in the table above (maximum of 3 foreign currencies in addition to the currency of the Purchaser's Country (IDR)).

Currency of the Purchaser's	Foreign currency 1	Foreign currency 2	Foreign currency 3
IDR			

Sub-Total and Total Price [This section will be completed by the bidder. See sub-clause 1.1]

	Currency [This column will be completed by the bidder. See sub-clause 1.1]	Price [This column will be completed by the bidder. See sub-clause 1.1]
Subtotal 1: DDP Price, net of Custom Duties and Import Taxes paid (sum of column 1)	IDR	
Subtotal 2: Inland transportation, insurance, and other services required in the Purchaser's Country (sum of column 2)	IDR	
Subtotal 3: Custom Duties and Import Taxes paid (sum of column 3)	IDR	
Subtotal 4: Sole and other taxes paid or payable per unit if Contract is awarded (sum of column 4)	IDR	
Subtotal 5: Total custom duties and other import taxes levied on the imported Goods, and other similar taxes (Subtotal 2 + Subtotal 4)	IDR	
TOTAL PRICE: Subtotal 1 + Subtotal 2 + Subtotal 3 + Subtotal 4	IDR	

* For previously imported Goods, the bidder shall fill the following table with the original paper copies of the Goods declared by customs and shall indicate any credit or surcharge of the final quoted or negotiated price and all taxes and charges (import duties and taxes, which have been and/or have to be paid by the Purchaser, for which the bidder is not liable) in the price including inland transportation, and other services to provide the imported Goods to the place of final destination within the different countries.

14.2 All lots (contracts) and items must be listed and priced separately in the Price Schedules.

For Goods manufactured outside the Purchaser's Country, to be imported:

- the price of the Goods, quoted DDP named place of final destination, in the Purchaser's Country, as specified in the BDS;
- the custom duties and other import taxes to be paid on the Goods;
- the price for inland transportation, insurance, and other local services required to convey the Goods from the named place of destination to their final destination (Project Site) specified in the BDS;



Price Schedule: Goods Manufactured in the Purchaser's Country

Section IV – Bidding Forms, page 80.

This Form shall be filled in according to ITB 14.2 and to ITB 14.8 (b)

14.2 All lots (contracts) and items must be listed and priced separately in the Price Schedules.

For Goods manufactured outside the Purchaser's Country, to be imported:

- the price of the Goods, quoted DDP named place of final destination, in the Purchaser's Country, as specified **in the BDS;**
- the custom duties and other import taxes to be paid on the Goods;
- the price for inland transportation, insurance, and other local services required to convey the Goods from the named place of destination to their final destination (Project Site) specified **in the BDS;**

Price Schedule: Goods Manufactured in the Purchaser's Country																	
Purchaser's Country												Date: [Insert date] RFB No: [Insert RFB No] Alternative No: [Insert Alternative No 1] Page No (of total No): [Insert page No and total page No]					
1	2	3	4		5		6		7		8		9	10			
Line Item No	Description of Goods	Delivery Date as defined by Incoterms	Quantity and physical unit		Unit price DDP including the price for inland transportation, insurance, and other local services required to convey the Goods to their final destination		Sales and other taxes payable per unit if Contract is awarded (in accordance with ITB 14.8(c)(ii))		Unit price DDP net of Sales and other taxes payable per unit		Cost of local labor, raw materials and components from with origin in the Purchaser's Country% of Col. 5		Total value of sales and other taxes per line item (Col. 4x5)	Total Price per line item (Col. 4x7)			
(Number of the item. This column will be auto-filled. <i>Kindly do not edit.</i>)	(Insert name of Goods)	(Insert quoted Delivery Date)	(Insert number of units to be supplied)	(Insert name of the physical unit)	(Insert currency code)	(Insert DDP unit price including the price for inland transportation, insurance, and other local services required to convey the Goods to their final destination)	(Insert currency code)	(Insert sales and other taxes payable per unit if Contract is awarded)	(Insert currency code)	(Insert unit price DDP net of sales taxes and other taxes payable (Col. 5 - Col. 6))	(Currency. This column will be auto-filled. <i>Kindly do not edit.</i>)	(Insert %)	(Cost of local labor, raw material and components from within the Purchaser's country as a % of the DDP price per unit (Col. 5 x percentage indicated in Col. 8). This column will be auto-filled. <i>Kindly do not edit.</i>)	(Currency. This column has been auto-filled. <i>Kindly do not edit.</i>)	(Total value of sales and other taxes per line item. This column will be auto-filled. <i>Kindly do not edit.</i>)	(Currency. This column has been auto-filled. <i>Kindly do not edit.</i>)	(Total price per line item. This column will be auto-filled. <i>Kindly do not edit.</i>)
1					IDR		IDR		IDR		IDR		-	IDR	-	IDR	-
2					IDR		IDR		IDR		IDR		-	IDR	-	IDR	-
3					IDR		IDR		IDR		IDR		-	IDR	-	IDR	-
4					IDR		IDR		IDR		IDR		-	IDR	-	IDR	-
5					IDR		IDR		IDR		IDR		-	IDR	-	IDR	-
6					IDR		IDR		IDR		IDR		-	IDR	-	IDR	-
7					IDR		IDR		IDR		IDR		-	IDR	-	IDR	-
8					IDR		IDR		IDR		IDR		-	IDR	-	IDR	-
9					IDR		IDR		IDR		IDR		-	IDR	-	IDR	-
10					IDR		IDR		IDR		IDR		-	IDR	-	IDR	-

Currency(ies) used [This section has been auto-filled. *Kindly do not edit.*]

Currency of the Purchaser's Country 1. <i>Kindly do not edit.</i> IDR	Foreign currency 1 [Bidder to select, if applicable]	Foreign currency 2 [Bidder to select, if applicable]	Foreign currency 3 [Bidder to select, if applicable]
---	---	---	---

Name of Bidder [Insert complete name of Bidder] **Signature of Bidder** [signature of person signing the Bid]

Sub-Totals and Total Price [This section will be auto-filled. *Kindly do not edit.*]

	Currency [This column has been auto-filled. <i>Kindly do not edit.</i>]	Price [This column will be auto-filled. <i>Kindly do not edit.</i>]
Subtotal 1: Total value of sales and other taxes payable per line item if Contract is awarded (sum of Col. 9)	IDR	-
Subtotal 2: Total Price excluding sales and other taxes (sum of Col. 10)	IDR	-
TOTAL PRICE: Subtotal 1 + Subtotal 2	IDR	-

Section VII : Schedule Requirements

Technical Specifications Table of Compliance (Section VII, 3, 2)

(Device-Specific Excel Spreadsheet for Technical and Financial Part are available in the following link

<https://ihss.kemkes.go.id/>)

These soft files consist of:

- **Technical Part Excel sheets:** Device-specific technical specification, Hazard and Recalls, Proposed Accessories, and Proposed Post Warranty Service

The Bidder is not required to specify any price or costs information in the technical part of bids instead such information shall be included in the Financial Part of Bids.

- **Financial Part Excel sheets:** Price Schedule Form, Proposed Accessories and Price, and Proposed Post Warranty Service

Section VII : Schedule Requirements

Technical Specifications Table of Compliance (Section VII, 3, 2)

In the Technical Specification Table of Compliance, the Bidder **should indicate reference to specific page numbers and titles in the relevant supporting documents in the Bidder's Response' column, along with copy of** any supporting materials demonstrating the compliance of the Goods. In case of any discrepancy between the Table of Compliance and the supporting materials, the Borrower shall reserve the right to contact respective manufacturer directly for the purposes of receiving necessary clarifications.

TECHNICAL SPECIFICATIONS/FEATURES	REQUIREMENTS	BIDDER RESPONSE				
		Yes [✓]	No [x]	Device Details [Please specify how the proposed device meets each requirement]	Source Data [Please provide the name and page number of the relevant supporting document(s)]	Source Data URL [Please provide the URL of the source document(s), if available]
Tidal Volume, mL	20 - 3,000mL	✓	-	20- 3000ml	(Refer page no.26 in manual book xyz in colored yellow)	Manual Book XYZ.pdf

Section VIII : General Condition of Contract

Taxes and Duties (Section VIII, GCC 17.1, 17.2, 17.3)

- The Supplier may qualify for tax exemptions and custom facilities as specified under Ministry of Finance Regulations (PMK No. 80 of 2024 and PMK No. 109 of 2024).
 - PMK No. 80 of 2024
 - VAT and VAT for Luxury Goods: not collected
 - Income Tax (of the main Supplier, Incl. JV members, excl. sub-contractor): borne by the Government
 - PMK No. 109 of 2024
 - Custom duties and Import Tax: exempt

Further information will be provided to the successful bidder, therefore vendor is obligated to fill tax and duties information in the price schedule.

Section IX : Special Conditions of Contract

Payment Mechanism :

☐ **Term Payment:**

- Applicable for: Goods and Related Services supplied from abroad and from within the Purchaser's Country requiring installation, safety check, calibration, commissioning, and first user training
- Payment Stages:
 - I. Advance Payment: **10%**
 - II. On Shipment: **25%**
 - III. On Acceptance, testing, commissioning, and training: **15%**
 - IV. On uptime performance linked payment : **Twenty-five percent (25%)** of the Unitary Contract Price shall be paid **every six (6) months for one year** for the quantity of Goods that have been accepted and fully commissioned subject to adjustment for any penalties due to delayed repairs or excessive downtime.

<https://ihss.kemkes.go.id/procurement/3883b7e7-c37f-4af0-8116-108169fe76f8/>

Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH)	
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AIIB's Covenant Of Integrity	Page 86
Letter Of Acceptance Of Asian Development Bank's Anticorruption Policy And Integrity Principles And Guidelines	Page 87
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Link Financial Part

<https://kemkes.go.id/ihss/procurement/3883b7e7-c37f-4af0-8116-108169fe76f8/>

Do's and Don'ts

Do's and Don'ts

Specific Experience Example

PURCHASE ORDER

No : 139 [REDACTED] /2020
Date : DEC 16th, 2020

No : 04 [REDACTED] /2021
Date :-

PURCHASE ORDER

No : 053 [REDACTED] /2021
Date : January 8th, 2021

Bidder to ensure that the contracts and purchase orders submitted are in order and complete.

Contract Details:

The purchaser's name and address, country, name and object of the contract, scope of services, date of contract completion, equipment supplied, contract amount, contract role (prime supplier, subcontractor, partner in Joint Venture) and percent of the contract value undertaken by subcontract. As a proof of the compliance, **the Bidder shall provide copies of relevant pages of signed contracts** and corresponding completion certificates. If any such contract includes a confidentiality/non-disclosure clause and the Bidder does not agree to provide a copy (to be confirmed by a formal letter), such **bidder must provide other documents acceptable for the Purchaser** (such as copy of purchase order/delivery order).

Do's and Don'ts

Example of Technical Proposal from Bidder

CLINICAL APPLICATIONS/PROCEDURES			BIDDER RESPONSE				
Bidders	TECHNICAL SPECIFICATIONS/FEATURES	REQUIREMENTS	Yes [√]	No [x]	Device Details [Please specify how the proposed device meets each requirement]	Source Data [Please provide the name and page number of the relevant supporting document(s)]	Source Data URL [Please provide the URL of the source document(s), if available]
Bidder A	UPS Operating Time	At least 30 minutes	√	-	At least 30 Minutes	User Manual page 12	Link User Manual Page 12
Bidder B	UPS Operating Time	At least 30 minutes	√	-	At least 30 Minutes	Brochure Page 20	Brochure Page 20
Bidder C	UPS Operating Time	At least 30 minutes	-	√	At least 30 Minutes	Brochure	-

Note: Please attach the “Source Data” file or supporting documents

Do's and Don'ts

Examples of Proper Citation Formatting

Table A-5 Control settings, ranges and accuracy (continued)

	Parameter or Setting (units)	Range	Default settings		Accuracy ¹
ROW 20	Pressure trigger (cmH2O)	APVcmv, (S)CMV, PCV+: -0.1 to -15.0, Off Other modes: -0.1 to -15.0	APVcmv, (S)CMV, PCV+: -0.1 to -15.0, Off Other modes: -0.1 to -15.0	-2.0 -1.0	±10%
ROW 21	Psupport ¹³ (cmH2O)	0 to 60	0 to 60	15 15	±5% or ±1 cmH2O, whichever is greater

Do's and Don'ts

PIC Contact – email and phone

- Contract information must be clear and contactable at all times.
- Failure to respond within a specified time frame may be considered a failure to respond and a failure to meet requirements.

The Excel file containing the technical and financial specifications is attached

- In addition to the PDF, bidders must also attach technical and financial **Excel files**
- Make sure the documents **can be opened and are not password-protected**.
- **Separate** the technical files from the financial files.

AATO

- The Bidder shall submit the AATO in the form of financial reports from the Bidder and the JV Members, and **not** consolidated financial reports.

Alternative Bid is not allowed

- Bidders may only offer items that meet the specifications; they cannot offer the option of item A or B.

Bid Checklist

- The bidder provides a list of the documents submitted with the bid
- The bidder provides a summary of each qualification document

Thank You

